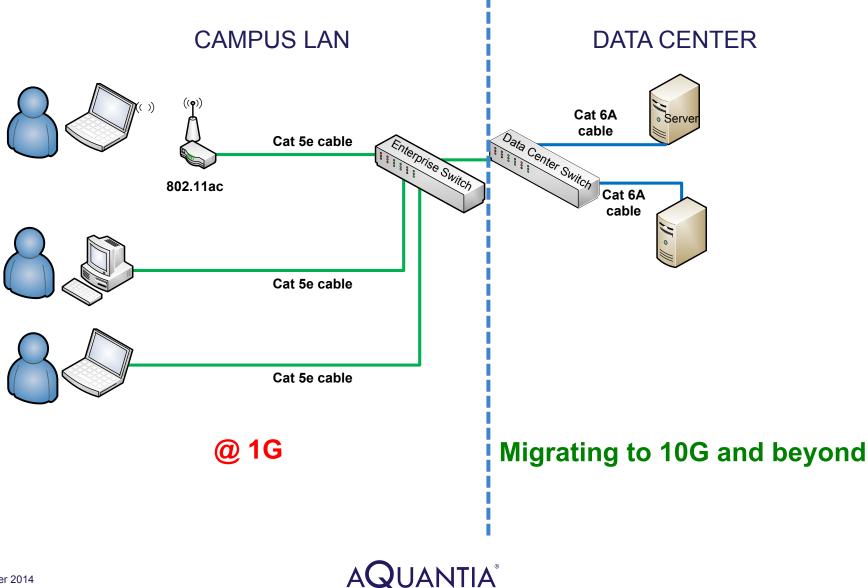
2.5G and 5G Rates for Enterprise Networks

Kamal Dalmia VP of Marketing and Sales

AQUANTIA®

October 2014

### Wired Infrastructure Today



### Some Examples of 11ac Access Points Shipping Today





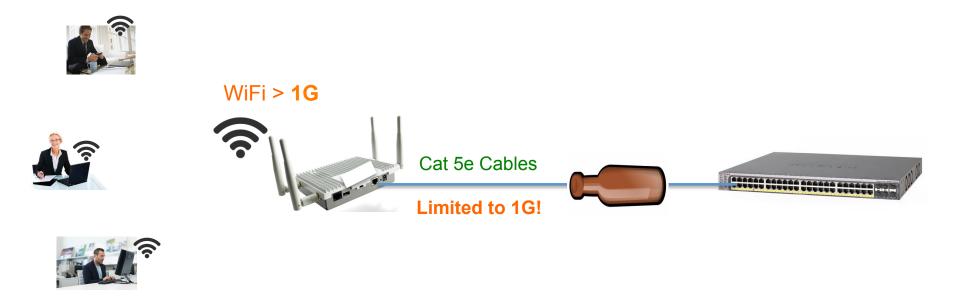
Axxxx 220 1.9Gbps



Nxxxxxx AC3200 3.2Gbps



# 802.11ac Urgently Needs Faster Ethernet

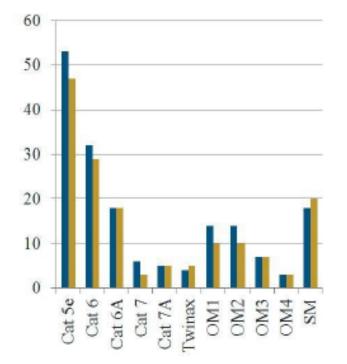


- Gigabit Ethernet is not enough bandwidth any longer
- Market needs PHY technology to support >1G over <u>existing</u> <u>cables</u>

### Why Not Use 10GBASE-T?

UTP Cable	IEEE 10G Spec
CAT 5/5e	N/A
CAT 6	55 meters
CAT 6A	100 meters
CAT 7	100 meters

>85% of WW installed base is Cat 5e/6 up to 100 meters



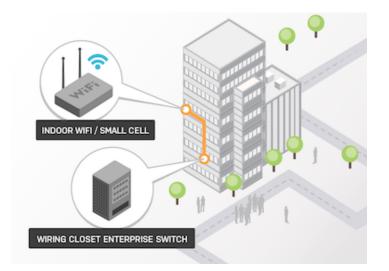
Source: Cable and Install Magazine Feb 2014

# What About Pulling Second Cable?

#### Infrastructure upgrade involves

- New cable runs, including labor: average \$300 per cable
- Link Aggregation issues





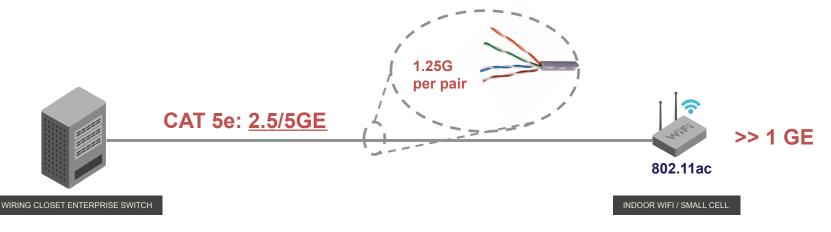
#### Case study: College Campus

• 1,000 Access Points

#### TOTAL COST: \$300k!!!

## 2.5G/ 5G Technology

- PHY products are in the market now
- System level products are expected to be in market soon
- Industry alliance to enable the ecosystem
- Strongly encouraging IEEE standardization



# **THANK YOU!**

